Are you interested in contracting oportunities?

# We want to WORK with you!

Small Business / Microbusiness and Disabled Veteran Business Enterprise Program

Investing in the future of California -Together we succeed!

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California law requires state agencies to adopt policies and procurement practices that will enable California-certified Small Business (SB) / Microbusiness (MB) and Disabled Veteran Business Enterprise (DVBE) Program firms to respectively achieve at least 25 percent and 3 percent shares of the state's total non-governmental procurement dollars.

DWR vigorously endorses the State of California's SB/MB and DVBE participation goals. Our personnel are expected to make every effort to help you successfully compete for state procurement dollars. We also actively encourage partnerships between non-certified prime contractors and SB/MB and DVBE subcontractors.

### DWR's Direct Services for SBs/MBs and DVBEs

- Pre-review, upon request, SB/MB & DVBE bid documents for compliance with program requirements in advance of bid submission deadlines.
- Distribute, upon request, your capability statements and related informational material to our procurement staff and to other state agencies.
- Explain essential SB/MB & DVBE program requirements at pre-bid conferences, outreach events, and through one-on-one contacts (upon request).
  - Suggest improvements, upon request, to enhance the visibility of the vendor profile you created in the online SB/MB/ DVBE vendor database at www.caleprocure.ca.gov

# How DWR Organizes Our Procurement Operations

- Non-IT Services
- Non-IT Commodities
- IT Goods and Services
- Construction
- Architectural & Engineering Services

### What We Buy

We spend hundreds of millions of dollars annually to acquire a diverse mix of goods and services ranging from ordinary commodities (office supplies) to specialized scientific/engineering and construction-related materials, equipment and services, as well as various telecommunication and information technology (IT) goods and services.

### **How We Solicit Bids and Proposals**

- We solicit bids and proposals primarily through Cal eProcure (caleprocure.ca.gov), California's online marketplace. Construction solicitations are also advertised in major trade publications.
- We take advantage of the Small Business / DVBE Bid Option (SBO) whenever possible.
- Solicit directly to a selected set of SB/MB or DVBE firms (i.e. cannot mix SB and DVBE firms)
- © Contract dollar range: \$10,000 to \$249,999.99 (or to \$314,000 for minor public works contracts)
- Only 2 valid, responsive bids needed to award the contract

- SBs/DVBEs are statutorily protected from bid protests
- Normal contract legal rules and regulations apply

### **Examples of Non-IT Services**

- Exploratory well drilling
- Uniform rental and cleaning
- Painting and coating
- Air or water quality monitoring
- Training services
- Janitorial or landscaping services
- Fleet maintenance and repair
- Hazardous waste disposal
- Pest control
- Interpretation and translation services
- Heavy equipment rental
- Equipment maintenance

### **Examples of Non-IT Commodities**

- Fuel
- Electrical and mechanical supplies
- Construction materials and tools
- Safety supplies

- Fleet equipment, including vehicles and boats
- Furniture and office supplies
- Emergency response supplies
- Scientific and laboratory equipment and supplies

### **Examples of IT Goods and Services**

- IT Consulting & Personal Services
- Software and licensing
- Software maintenance and support
- IT hardware (servers, laptop and desktop computers, and tablets)
- Telecommunication systems installation and maintenance
- IT accessories and supplies
- Cellular phones
- Copiers and printers

# Examples of Scientific/Engineering and Construction-related Services

- Architectural engineering
- Environmental engineering
- Land surveying
- Construction management



## **Contact Us**

For more information on DWR's SB / DVBE Program please visit:

water.ca.gov/SBDVBE

or call

(916) 653-9813

Cal eProcure, California's Online Marketplace:

caleprocure.ca.gov



water.ca.gov